

S | RED SYSTEMS



We Create Lifetime Partners Through Service Delivery Excellence

www.redsystems.co.uk



Upton Gardens
Barratt London
Multi-Phase Project

BARRATT
— LONDON —

RED
SYSTEMS



REDGROUP

DRIVING INNOVATION ACROSS OUR BRANDS

RED Group offers total envelope solutions for the UK construction market



Architectural
Glazing Specialists



Light Gauge
SFS Installation



External
Envelope Design
Services



Glazed Systems
Manufacturing
Facility



Continuous improvement & digital
construction specialists



Solutions

Driven by 'Service Delivery Excellence', the services and solutions that support our overall offering add real value to our clients, many of whom have become 'lifetime partners'.

Aluminium Windows



Available in a variety of configurations, including thermally broken, energy-efficient & customised options.

Curtain Walling



We provide several, flexible curtain walling systems, to suit different structural, thermal, acoustic, & design requirements

Façade Design



REDline Façades provides specialist façade design services to the envelope sector & delivers a fast, cost-effective Gateway 2 service to both main contractors, & specialist façade companies.

SFS & Offsite



Our solutions offer a robust & versatile framework suitable for a variety of building types - designed for quick assembly & durability





More than a glazing company...

We are progressive, forward thinking architectural glazing and SFS & Façade design group, with offices both in London and the North West.



Established in 2004.



Forward order book of £29m



Our own, in-house SFS Division, offers our clients a cost effective, 'one stop shop' option - one order, one design and one PI.



Advanced design capability via our REDline Façades division & in-house manufacturing facility, RED Open



Robust financial credentials, high shareholder funds, & £10 million P.I. insurance

Our RED Promise



FINANCIALLY SOUND

£10m PI covering glazing & SFS

Significant shareholder funds



ONE-STOP-SHOP

For all your glazing and SFS requirements

One order, one P.I.



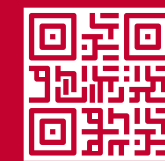
REDUCE RISK

All debt insured with HCC to reduce industry sector risk



COLLABORATIVE APPROACH

Robust Pre-construction & In-house design expertise



DIGITALLY DRIVEN

Unique QR Code Technology
Enhanced Field View
Continuous Improvement



SAFETY FOCUSED

Ahead of the curve with BSA requirements



Financials



PRIVATE

Privately Owned
and funded with
no Bank Debt



SUPPLY CHAIN

Paid on Time
Creditor Days
Average 2024
YTD 49 Days



REDUCE RISK

All debt insured
with HCC to
reduce industry
sector risk



YEAR END 2024

Confirmed
Turnover =
£21.3m



£2.7M

Shareholders
Funds December
2024



SHAREHOLDERS FUNDS

Increase:
2024 - 30%;
2023 - 21%;
2022 - 12%;

(Average = 21%)



RED Systems Established 2004



Typically 14 live
Projects



Forecasted Turnover
£29m 2025



52 team
members across the
group of companies
directly employed



Subcontracted
Labour force Circa
100

Our Pillars



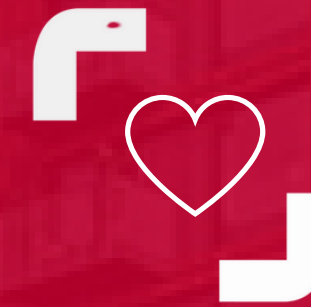
Service-Driven

Going the extra mile & working in partnership with our clients helps us to fulfil our ethos of 'Creating Lifetime Partners Through Service Delivery Excellence'.



Forward-Thinking

From our ongoing investment in continuous improvement, to our developments in digital construction, our passion for innovation is at the very heart of our business.



Community- Focused

We are committed to supporting and investing in the communities we serve. Our extensive social value activities deliver measurable benefits and we review our plans annually so we continue to make a tangible contribution.

The RED Difference

RED Systems are one of the industry's leading providers of architectural glazing solutions. From pre-construction to handover, our unique service led approach sees us work in partnership with clients throughout the lifespan of their project.



Service-Led

Technology driven with the most advanced handover system in the industry, we are obsessive about service delivery.



Committed to CSR

From our industry-leading team wellbeing & development scheme to our commitment to utilising local labour and 'putting back' into the community, CSR is at the heart of all we do as a business.



Budget Conscious

We work in partnership to deliver the best quality, most appropriate, cost-effective solution for your project.



Early Engagement

Engaging at the early stages enables us to offer meaningful discounts & work effectively to set timescales.



Managed, Flexible Capacity

Our outsourcing model means we are agile within the market & we manage our capacity closely so we never overstretch ourselves.



End-to-End Support

We plan & scope the whole project which significantly reduces error & avoids delays. Our ongoing review systems ensure a smooth handover.



Financially Sound

We are in good financial shape with a healthy cash position, lower overheads & all our debt is insured. We can also access a range of alternative funding streams.



Your Strategic Partner

We are passionate about continuous improvement & actively seek out customers who embrace this mindset & can help share best practice.



Our Approach In Action



LOCATION: Greenheys - Manchester Science Park

CLIENT: Willmott Dixon

SOLUTION: Collaborative Design / Pre-Construction Support

During the tender phase for this challenging, £60m project, our pre-construction & design team worked in tandem with colleagues from Willmott Dixon to find the most appropriate solution

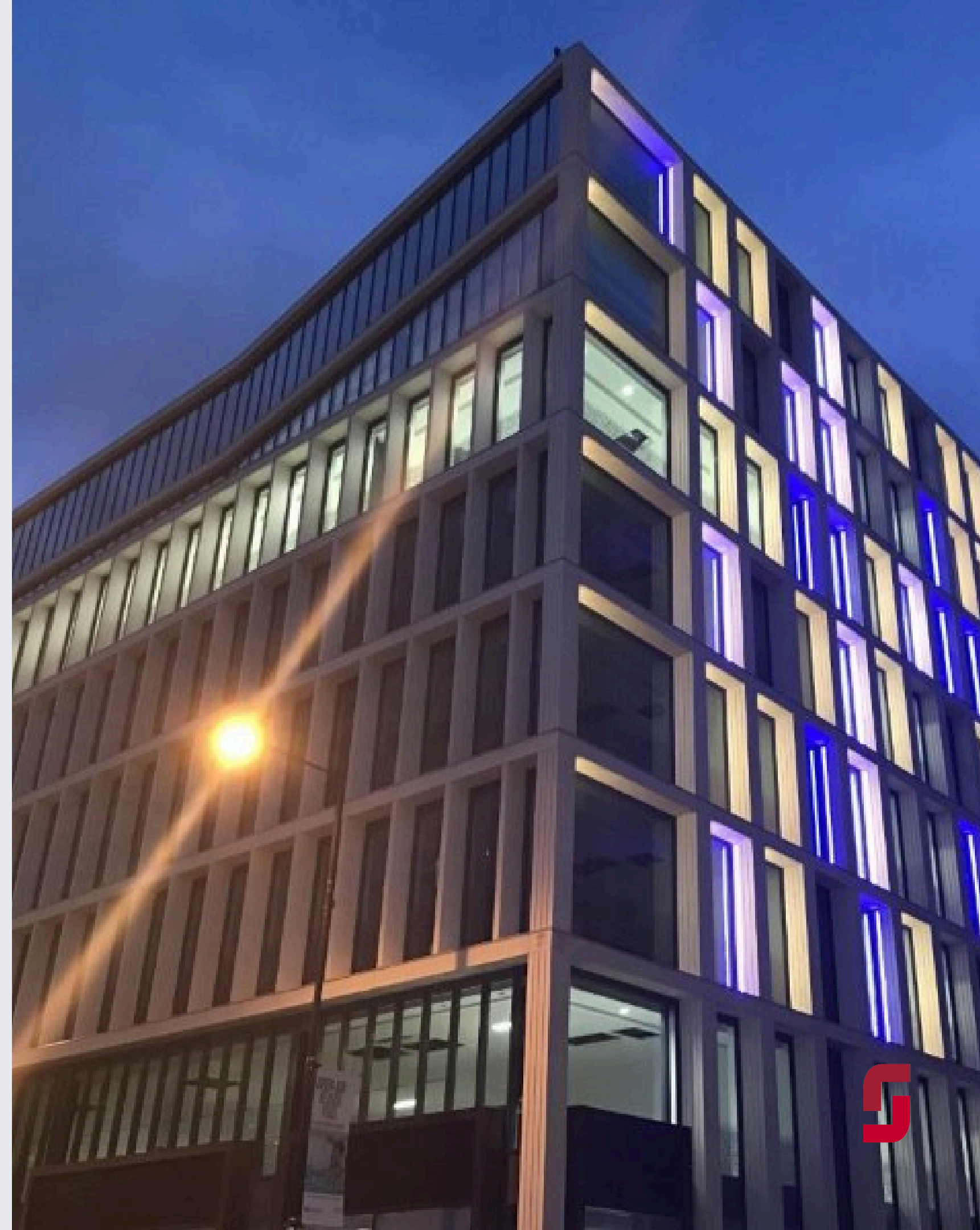
Our industry leading team analysed the design brief & recommended the optimum approach to deliver full wrap around curtain walling, featuring bespoke feature fins, curved on plan glazing & a unique anodised finish – 5000m² of Reynaers CW50 system + 2100m² of SFS.

REDLINE - Facades



The latest addition to our growing portfolio of services, REDline Façades provides specialist façade design services to the envelope sector, which delivers a fast and cost-effective Gateway 2 service to both main contractors, and specialist façade companies.

With early engagement at the forefront of our approach, we aim to support our clients as they navigate the new Building Safety Act regulations, particularly the demands surrounding the Gateway 2 process through to design manufacture.



SFS - RED OPTIMAL



RED Optimal became part of the RED Group in 2022. This means we can now offer complete building & shell solutions.

Snapshot of Benefits – The RED Optimal Difference

- Full Rapid dry Envelope Solution
- One order / one set of prelims / one point of contact / one responsibility
- Competitive pricing
- Compliant, beyond Building Safety Act standards
- Co-ordinated Design / Early Engagement to Assist in Design Development
- Façade Weathertight Dates taken off Critical Path





Supply Chain Partners



We work with a hand-picked team of some of the world's leading manufacturers. Our strong supplier network helps to keep us agile in a fast-moving and ever-changing market. Our in-house fabrication facility, RED Open has added even greater flexibility to our supply chain model.

- Technal
- Senior Architectural
- Reynaers
- Metal Technology
- Metsec
- RED Open



RED Open offers a complete logistics service on FORS Gold deliveries with a wide range of vehicle options.

Our manufacturing hub, RED Open, supplies aluminium windows, doors and curtain walling to a wide range of clients across the construction industry.

Alongside our full supply service, we also offer a bespoke 'design and supply only' option. Driven by our team of highly skilled design experts, this option can help support clients through Gateway 2 submissions, with detailed design rationales as standard.



Recent Project Highlights

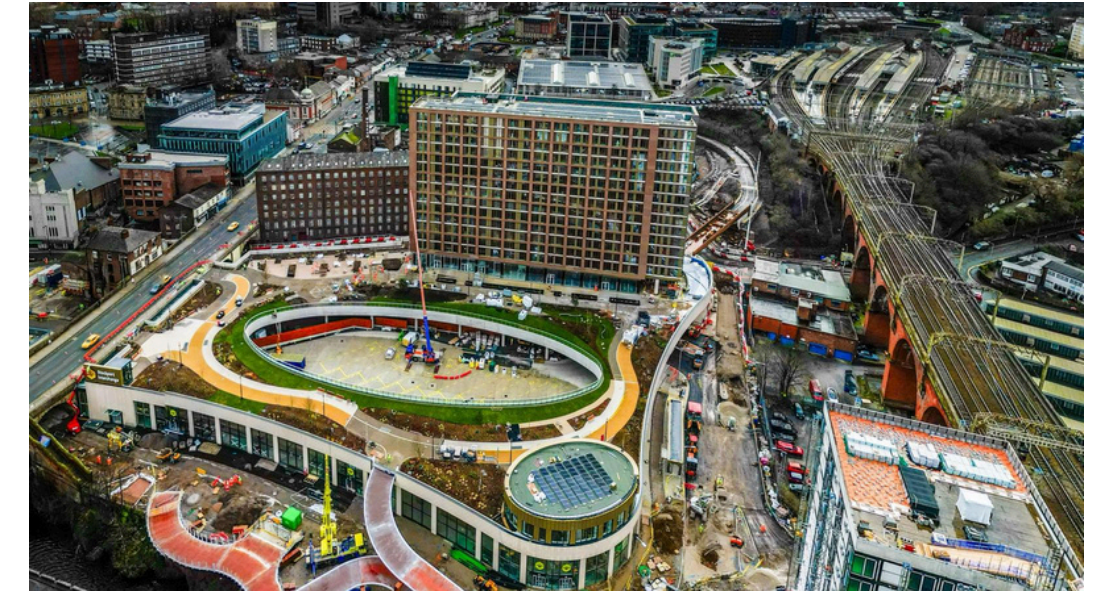
A snapshot of some of our recent projects across the UK...



Echo Street



Greenheys



Stockport Interchange



Greenwich Peninsula



Glasswater Locks



Crown Wharf



Recent Project Highlights

A snapshot of some of our recent projects across the UK...



Upton Park

BARRATT
— LONDON —

Eagle Wharf

HOLLYBROOK



MMU

GallifordTry

Greenheys Manchester Science
Park

WILLMOTT DIXON

150+

Residential
Schemes

30+

Leisure
Schemes

100+

Education
Schemes

35+

Retail
Schemes

25+

Heritage
Schemes

75+

Commercial
Schemes

Leisure



Leonardo Hotel



3 St Peter's Square



Commercial



Ellesmere Port Hub



Bloor Homes



Community



IOM Ferry Terminal



Gorton Community Hub



Health



Marleyfield



West Cumberland Hospital





Glasswater Locks - Birmingham
Berkeley Homes
Multi-phase Residential Project



Strategic Partnerships



Pre-cast Concrete Solutions



Specialist Envelope Contractor



Brick & Blockwork Specialists



Strategic Partnerships



Technical expertise



Safety critical products



Support staff training and competencies





Stockport Interchange
Willmott Dixon
Combined Glazing & SFS Project



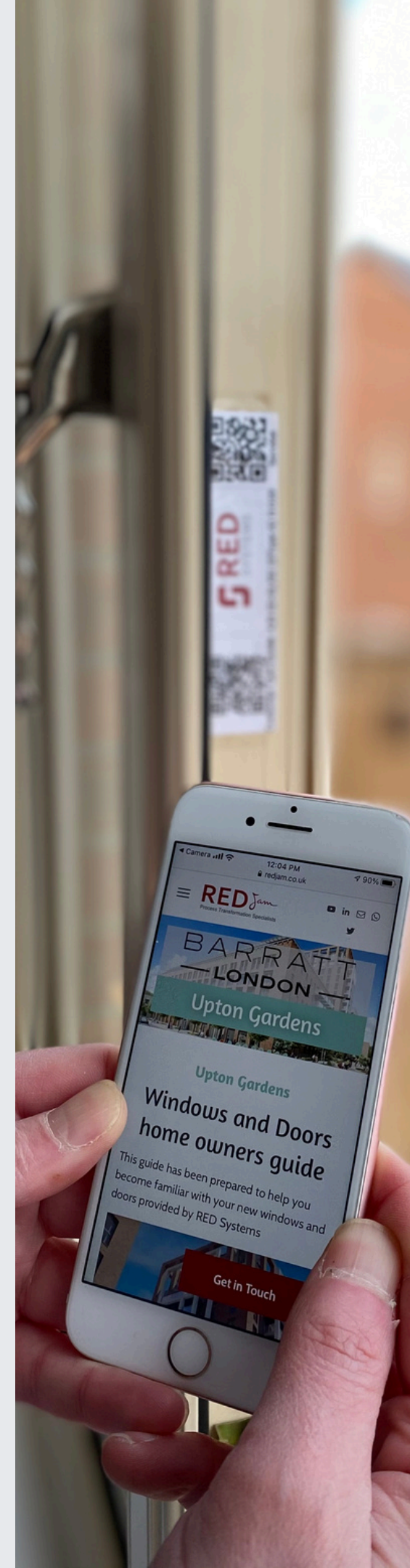
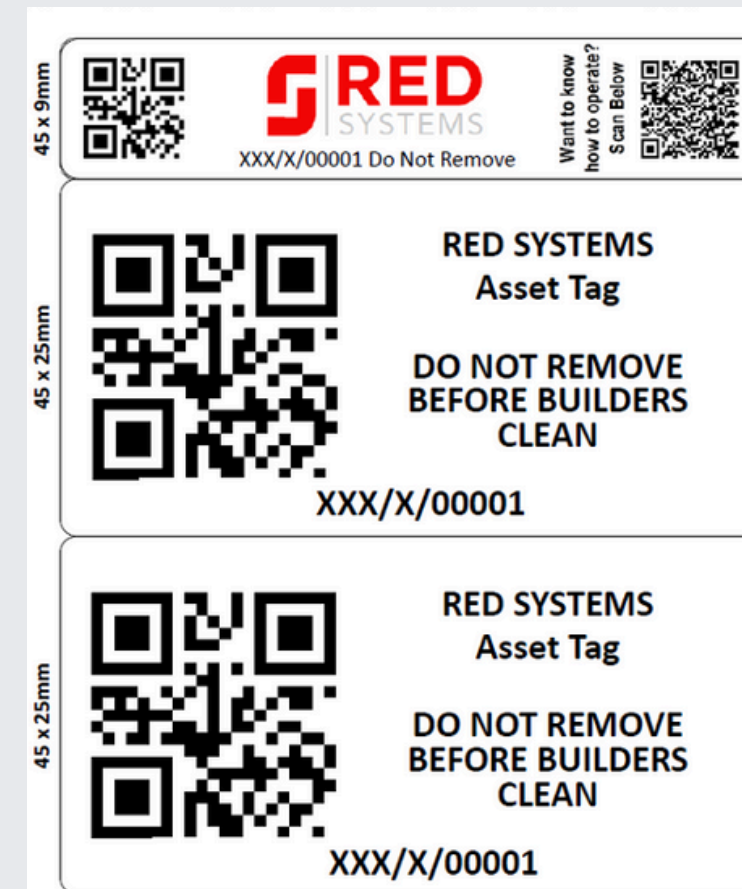
Digitally Driven



We have been committed to an ongoing programme of continuous development for many years. Working with digital specialists, RED Jam, we have pushed the boundaries of digital transformation across the business.

- Enhanced Field View technology
- Industry leading customer care systems
- Revolutionary QR code / asset tagging technology on all our products
- Data based decision making

On all projects, RED Systems fit temporary and permanent QR codes to make the use of Fieldview more efficient and also for ongoing maintenance and asset tracking. This is also linked to the O&M manual and additional information should you wish:



What is Field View?

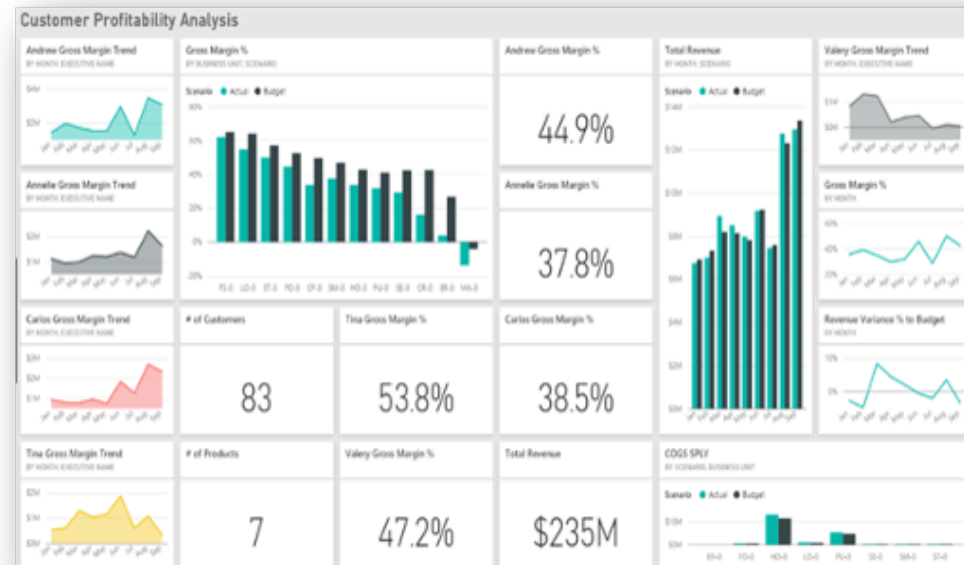
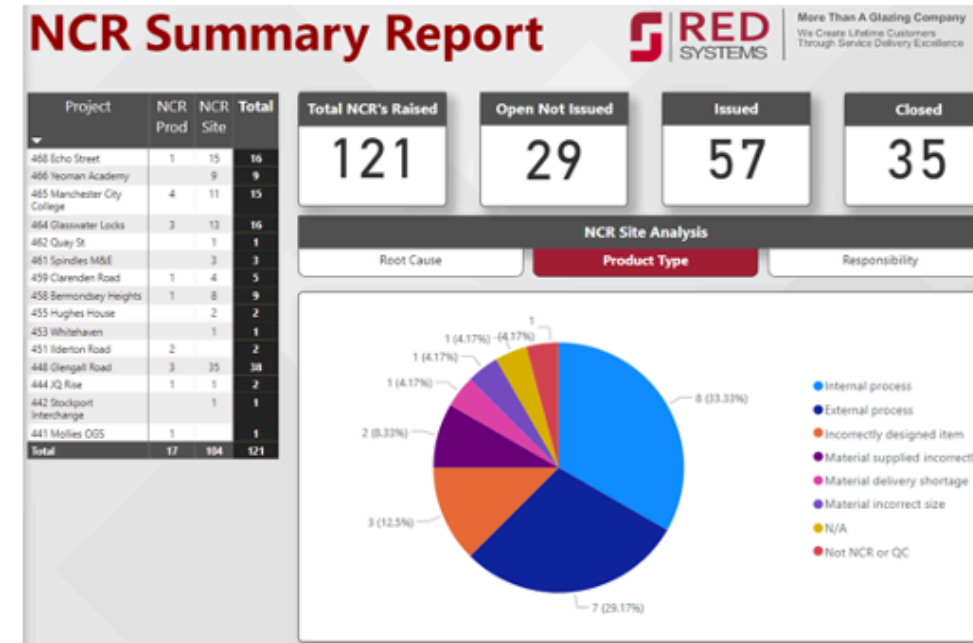
A cloud-based and off-line mobile solution that replaces pen and paper in the field for QA/QC, safety, project delivery and handover.

- Quickly resolve issues, mitigate risks, and deliver higher quality projects.
- Easily capture, share, and report data from the field to the back office.
- Operations dashboards utilising Power BI to enable analysis of field data, across projects for actionable insight, reporting and continuous improvement.
- Standard and customisable templates enable deployment of field processes for visibility and control.

The screenshot shows a 'RED Visiting Manager MONTHLY H&S Report' form. It includes a header with the RED logo and the report title. Below the header is a metadata section with fields for Form Reference (E15213.49), Created By (Steve Beasley), Date (11/29/2020 7:58:37 AM), Status (Completed and signed off), Project Name (425 Marleyfield house), and Location (Health & Safety Inspection-Clay). The main body of the form is divided into sections: 'Form Location' (Health & Safety Inspection), 'Inspection Date' (11/25/2020), 'Inspector' (Steve Beasley), 'Project/Site Manager' (Steve Beasley), 'Client' (WDC), 'Number of operatives (RED and Subcontractors)' (4), 'Nominated Supervisors Name' (Site Aspinall), and 'Supervisors Qualifications' (SMSTS). There are two tables for 'RED Systems Site Activities'. The first table has columns for '# Check Item', 'Observations (In Use)', and 'Actions Required?'. It lists three items: 'RS Activities being carried out on site', 'Areas and locations of works', and 'Other'. The second table is for 'Images' and lists three items with corresponding photos and timestamps. The third table is for 'Check Items' and lists five items: '1. All lifting operations', '2. All lifting operations', '3. All lifting operations', '4. All lifting operations', and '5. All lifting operations'. The fourth table is for 'Check Items' and lists three items: '1. All lifting operations', '2. All lifting operations', and '3. All lifting operations'. Each table has columns for 'Check Item', 'Yes/No/Not Applicable', 'Observations (In Use)', 'Comments', and 'Actions Required?'. The form is branded with the RED logo.



Data-Driven Problem Solving



In Yard - Not Started

RED SYSTEMS | More Than A Glazing Company
We Create Lifetime Customers Through Service Delivery Excellence

Project Name: 463 Greenwich Factory: All Yard Location: All Floor: All **27** Panels Available Not Started

Planned Erect Date: Last | 1 | Select | Status: Select all | 44 | 45 | 46 | 47

33 No filters applied

Yard Location	Factory	Project	Panel ID	Status	FPM Status	Cast Date + 7	Plan Erect Date	Floor	Panel Available Date
B-15-00	Byley	463 Greenwich	IP-3055/2922	45	Window Fitting	27/06/2024	28/10/2024	15	23/09/2024
B-15-00	Byley	463 Greenwich	IP-3056/2925	47	Anchorages Fitting	26/06/2024	14/10/2024	14	
B-17-00	Byley	463 Greenwich	IP-3050/2917	45	Window Fitting	10/06/2024	14/10/2024	14	23/09/2024
B-17-00	Byley	463 Greenwich	IP-3049/2850	45	Window Fitting	21/06/2024	14/10/2024	14	23/09/2024
B-18-00	Byley	463 Greenwich	IP-3046/2878	45	Window Fitting	11/06/2024	14/10/2024	14	23/09/2024
B-18-00	Byley	463 Greenwich	IP-3052/2907	47	Anchorages Fitting	19/06/2024	28/10/2024	15	
B-53-00	Byley	463 Greenwich	IP-3055/2924	45	Window Fitting	25/06/2024	14/10/2024	14	23/09/2024
D-01-00	Byley	463 Greenwich	IP-3047/2884	45	Window Fitting	17/06/2024	07/10/2024	13	23/09/2024
D-01-01	Byley	463 Greenwich	IP-3075/2857	45	Window Fitting	18/07/2024	11/11/2024	16	19/09/2024
D-01-04	Byley	463 Greenwich	IP-4032/3063	45	Window Fitting	25/06/2024	28/10/2024	10	16/09/2024
D-01-06	Byley	463 Greenwich	IP-4035/3086	45	Window Fitting	24/06/2024	28/10/2024	10	16/09/2024
D-01-06	Byley	463 Greenwich	IP-3049/2854	45	Window Fitting	17/06/2024	23/09/2024	12	09/09/2024
D-01-07	Byley	463 Greenwich	IP-3057/2931	45	Window Fitting	13/06/2024	07/10/2024	13	23/09/2024
D-02-03	Byley	463 Greenwich	IP-3051/2904	45	Window Fitting	26/04/2024	07/10/2024	13	23/09/2024
D-02-04	Byley	463 Greenwich	IP-3052/2909	47	Anchorages Fitting	04/06/2024	07/10/2024	13	
D-02-04	Byley	463 Greenwich	IP-3048/2888	45	Window Fitting	18/06/2024	23/09/2024	12	09/09/2024
D-02-05	Byley	463 Greenwich	IP-3050/2899	45	Window Fitting	06/06/2024	07/10/2024	13	16/09/2024



Building Safety Act

As the construction industry evolves to meet new safety standards, we actively adapt and integrate these changes. We pride ourselves on being 'BEYOND THE GOLDEN THREAD' & have invested heavily in training, development & onsite management & compliance.

- Continuous Education
- Investment in Competency
- Compliance and Safety
- Strong Partnerships
- Promotion of Best Practice
- Industry Commitment

"We are dedicated to actively contributing to the industry's advancement by implementing and supporting measures that ensure the safety and well-being of all stakeholders. We are committed to being at the forefront of safety and compliance, setting an example for excellence in the construction industry."

MIKE GREEN, MD RED SYSTEMS

Driving Safety In Partnership With:





BSA – Organisational Arrangements



Current LIVE Projects



Bermondsey Heights
Barratt London £5m



Jeffrey Street Edinburgh
Edgewater



Glengall Road
FP McCann / Equans £3m



Glasswater Locks
Berkeley £6m



Silchester Estate
Equans



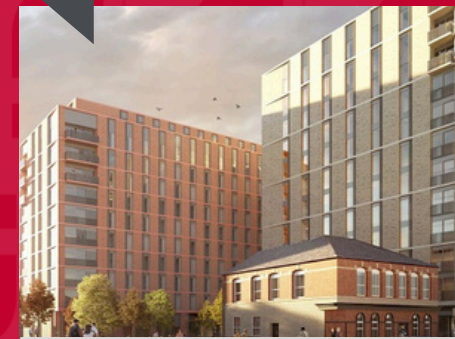
Kingston Road
Hollybrook



Coombe Boys School
B+K



Clarendon Road
Berkeley £1.5m



Victoria North
McGoff



Haringey Civic Centre
Sisk



Crown Wharf
Barratt London



Wigan Galleries
Galliford Try



Greenheys
Willmott Dixon £6.5m



Torkington
Head Office3



Station Gardens
Willmott Dixon

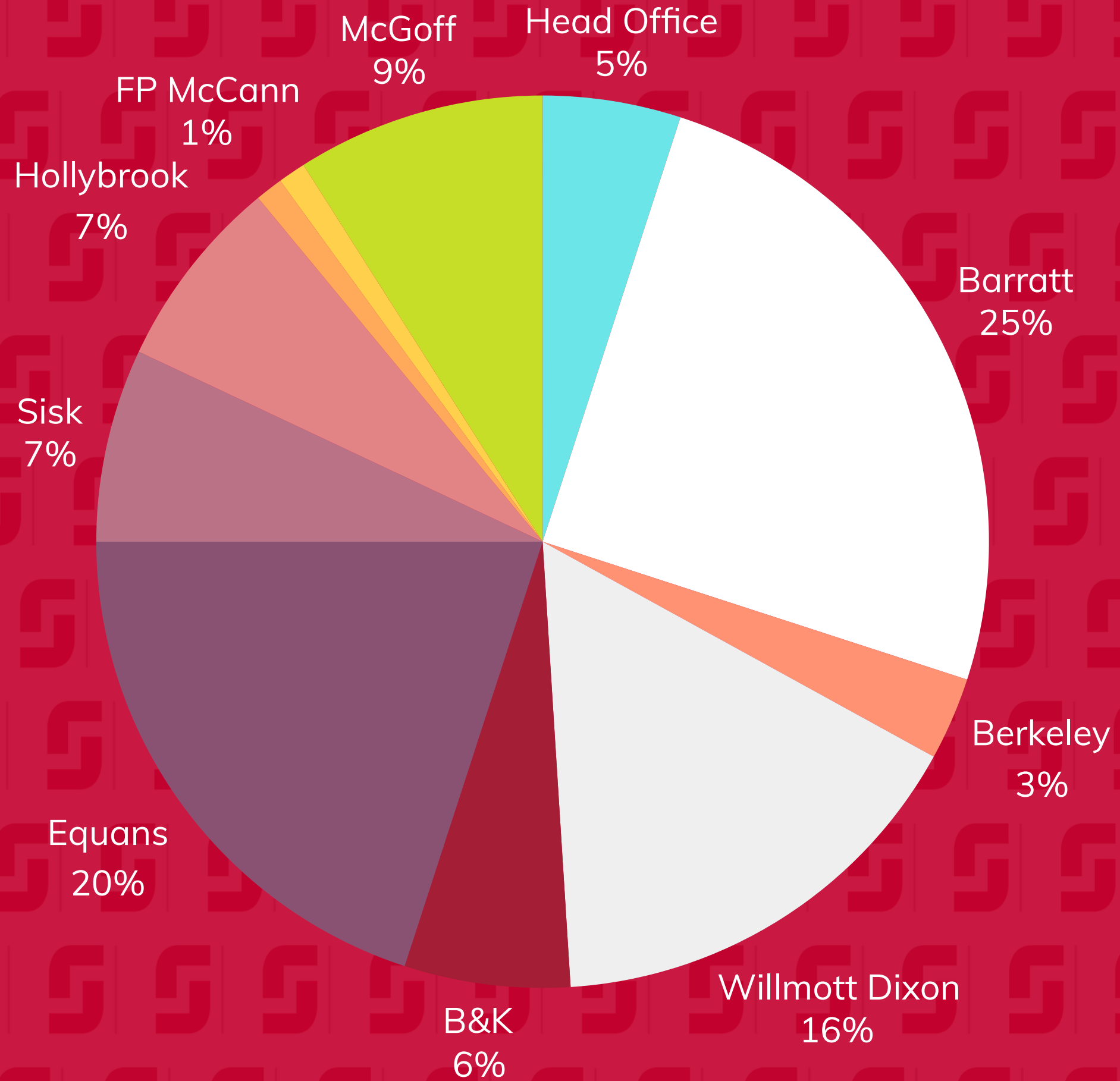


Echo Street
Bowmer & Kirkland £4.5m

2025 Orderbook

Spare Capacity for 2025 = 30%

Spare Capacity for 2026 = 60%





REDGROUP

DRIVING INNOVATION ACROSS OUR BRANDS

HEAD OFFICE

Plot L,
Clayhill Business Park
Buildwas Road
Neston, Wirral
Cheshire
CH64 3RU

LONDON OFFICE

The Building Centre,
Store Street,
London
WC1E 7BT

GET IN TOUCH

www.redsystems.co.uk
0845 345 8772

